

# Pending Sales Report by Region

## November 2024



A pending sale is defined as anything classified as one of the following statuses:  
Pending, Contingent, Under Agreement or Active with a Flag.

### Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2023	Nov-2024	+ / -	Nov-2023	Nov-2024	+ / -	Nov-2023	Nov-2024	+ / -
<b>Cape Cod &amp; Islands</b>	365	457	<b>+25.2%</b>	\$750,000	\$722,500	<b>-3.7%</b>	\$43.8	\$52.8	<b>+20.5%</b>
<b>Central</b>	489	677	<b>+38.4%</b>	\$462,500	\$490,000	<b>+5.9%</b>	\$27.7	\$31.1	<b>+12.3%</b>
<b>Greater Boston</b>	722	895	<b>+24.0%</b>	\$800,000	\$863,750	<b>+8.0%</b>	\$81.2	\$93.0	<b>+14.5%</b>
<b>Northeast</b>	459	564	<b>+22.9%</b>	\$660,000	\$690,000	<b>+4.5%</b>	\$41.1	\$42.0	<b>+2.2%</b>
<b>Southeast</b>	322	404	<b>+25.5%</b>	\$510,000	\$513,750	<b>+0.7%</b>	\$19.4	\$20.9	<b>+7.7%</b>
<b>South Shore</b>	289	369	<b>+27.7%</b>	\$660,000	\$674,450	<b>+2.2%</b>	\$25.4	\$26.2	<b>+3.1%</b>
<b>West</b>	413	550	<b>+33.2%</b>	\$333,450	\$347,500	<b>+4.2%</b>	\$21.8	\$22.8	<b>+4.6%</b>
<b>State Totals</b>	<b>3,056</b>	<b>3,911</b>	<b>+28.0%</b>	<b>\$610,000</b>	<b>\$635,000</b>	<b>+4.1%</b>	<b>\$260.3</b>	<b>\$288.3</b>	<b>+10.8%</b>

### Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Nov-2023	Nov-2024	+ / -	Nov-2023	Nov-2024	+ / -	Nov-2023	Nov-2024	+ / -
<b>Cape Cod &amp; Islands</b>	72	108	<b>+50.0%</b>	\$529,900	\$527,500	<b>-0.5%</b>	\$7.5	\$7.9	<b>+5.3%</b>
<b>Central</b>	108	133	<b>+23.1%</b>	\$372,495	\$379,000	<b>+1.7%</b>	\$5.4	\$5.7	<b>+5.6%</b>
<b>Greater Boston</b>	569	767	<b>+34.8%</b>	\$679,000	\$700,000	<b>+3.1%</b>	\$56.9	\$57.9	<b>+1.8%</b>
<b>Northeast</b>	194	267	<b>+37.6%</b>	\$434,750	\$439,950	<b>+1.2%</b>	\$11.0	\$10.9	<b>-0.9%</b>
<b>Southeast</b>	54	77	<b>+42.6%</b>	\$360,000	\$347,500	<b>-3.5%</b>	\$2.8	\$2.3	<b>-17.9%</b>
<b>South Shore</b>	92	122	<b>+32.6%</b>	\$415,500	\$472,500	<b>+13.7%</b>	\$6.2	\$5.4	<b>-12.9%</b>
<b>West</b>	64	76	<b>+18.8%</b>	\$280,000	\$265,000	<b>-5.4%</b>	\$2.1	\$2.3	<b>+9.5%</b>
<b>State Totals</b>	<b>1,153</b>	<b>1,550</b>	<b>+34.4%</b>	<b>\$516,000</b>	<b>\$525,000</b>	<b>+1.7%</b>	<b>\$91.8</b>	<b>\$92.4</b>	<b>+0.7%</b>