

Pending Sales Report by Region

September 2024



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Sep-2023	Sep-2024	+ / -	Sep-2023	Sep-2024	+ / -	Sep-2023	Sep-2024	+ / -
Cape Cod & Islands	504	633	+25.6%	\$765,000	\$768,000	+0.4%	\$47.9	\$54.7	+14.2%
Central	578	776	+34.3%	\$475,000	\$495,000	+4.2%	\$31.4	\$28.0	-10.8%
Greater Boston	752	1,116	+48.4%	\$850,000	\$856,750	+0.8%	\$80.9	\$78.8	-2.6%
Northeast	438	726	+65.8%	\$670,000	\$696,000	+3.9%	\$36.9	\$40.8	+10.6%
Southeast	297	442	+48.8%	\$487,000	\$525,000	+7.8%	\$20.8	\$19.6	-5.8%
South Shore	331	472	+42.6%	\$649,500	\$703,000	+8.2%	\$27.1	\$31.3	+15.5%
West	466	654	+40.3%	\$339,000	\$349,450	+3.1%	\$23.0	\$18.5	-19.6%
State Totals	3,365	4,815	+43.1%	\$605,000	\$635,000	+5.0%	\$267.6	\$271.4	+1.4%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Sep-2023	Sep-2024	+ / -	Sep-2023	Sep-2024	+ / -	Sep-2023	Sep-2024	+ / -
Cape Cod & Islands	118	140	+18.6%	\$457,500	\$507,000	+10.8%	\$7.6	\$7.3	-3.9%
Central	129	191	+48.1%	\$374,900	\$354,000	-5.6%	\$6.6	\$5.9	-10.6%
Greater Boston	686	908	+32.4%	\$689,000	\$675,513	-2.0%	\$62.1	\$52.5	-15.5%
Northeast	226	354	+56.6%	\$451,000	\$450,000	-0.2%	\$11.9	\$11.5	-3.4%
Southeast	74	87	+17.6%	\$362,500	\$380,000	+4.8%	\$2.4	\$2.0	-16.7%
South Shore	117	138	+17.9%	\$460,000	\$450,000	-2.2%	\$7.0	\$6.5	-7.1%
West	55	115	+109.1%	\$237,000	\$265,000	+11.8%	\$2.4	\$2.4	0.0%
State Totals	1,404	1,932	+37.6%	\$517,500	\$520,000	+0.5%	\$100.0	\$88.0	-12.0%