

Pending Sales Report by Region

July 2024



A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jul-2023	Jul-2024	+ / -	Jul-2023	Jul-2024	+ / -	Jul-2023	Jul-2024	+ / -
Cape Cod & Islands	446	616	+38.1%	\$715,000	\$761,500	+6.5%	\$44.4	\$59.0	+32.9%
Central	600	731	+21.8%	\$478,000	\$517,500	+8.3%	\$35.4	\$39.4	+11.3%
Greater Boston	807	982	+21.7%	\$910,000	\$925,000	+1.6%	\$124.5	\$142.5	+14.5%
Northeast	464	717	+54.5%	\$700,000	\$715,000	+2.1%	\$45.9	\$55.6	+21.1%
Southeast	361	480	+33.0%	\$515,000	\$540,000	+4.9%	\$20.6	\$23.4	+13.6%
South Shore	381	476	+24.9%	\$670,000	\$690,000	+3.0%	\$30.1	\$41.3	+37.2%
West	538	681	+26.6%	\$350,000	\$370,000	+5.7%	\$23.0	\$24.2	+5.2%
State Totals	3,592	4,680	+30.3%	\$645,000	\$680,000	+5.4%	\$323.6	\$385.2	+19.0%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	Jul-2023	Jul-2024	+ / -	Jul-2023	Jul-2024	+ / -	Jul-2023	Jul-2024	+ / -
Cape Cod & Islands	142	110	-22.5%	\$499,000	\$572,000	+14.6%	\$6.4	\$6.3	-1.6%
Central	158	158	0.0%	\$370,000	\$389,898	+5.4%	\$6.3	\$6.7	+6.3%
Greater Boston	706	858	+21.5%	\$735,000	\$740,000	+0.7%	\$94.9	\$87.2	-8.1%
Northeast	221	299	+35.3%	\$455,000	\$465,000	+2.2%	\$11.7	\$15.1	+29.1%
Southeast	72	73	+1.4%	\$380,000	\$350,000	-7.9%	\$2.7	\$2.5	-7.4%
South Shore	124	178	+43.5%	\$500,000	\$450,000	-10.0%	\$7.3	\$6.1	-16.4%
West	87	97	+11.5%	\$250,000	\$268,000	+7.2%	\$2.2	\$2.7	+22.7%
State Totals	1,509	1,772	+17.4%	\$569,950	\$575,000	+0.9%	\$131.5	\$126.7	-3.7%