Massachusetts Association of Realtors®

Multi Family Unit Sales and Selling Prices

Regional Comparisons for 3rd Quarter of 2010 vs. 3rd Quarter of 2009

Sales

Region	2009	2010	Percentage Change
Cape Cod	10	7	-30.0%
Central	232	215	-7.3%
Greater Boston	610	481	-21.1%
Northeast	341	278	-18.5%
Southeast	186	155	-16.7%
South Shore	111	103	-7.2%
West	192	156	-18.8%
STATEWIDE	1,682	1,395	-17.1%

Median Selling Prices

Region	2009	2010	Percentage Change
Cape Cod	$ 227,500	$ 282,000	24.0%
Central	$ 142,125	$ 145,000	2.0%
Greater Boston	$ 320,750	$ 371,000	15.7%
Northeast	$ 185,000	$ 200,000	8.1%
Southeast	$ 147,500	$ 135,000	-8.5%
South Shore	$ 204,500	$ 205,000	0.2%
West	$ 124,950	$ 111,950	-10.4%
STATEWIDE	$ 209,000	$ 221,000	5.7%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of October 16, 2010.

Massachusetts Association of REALTORS(R)
Q3 2010 vs. Q3 2009 Multi-Family Sales Data

	2010				2009			
RegionName	**SalesCount**	**MedianPrice**	**Volume**	**Average Price**	**Sales Count**	**Median Price**	**Volume**	**Average Price**
Cape Cod	7	$282,000	$2,537,000	$362,429	10	$227,500	$2,571,350	$257,135
Central	215	$145,000	$34,224,472	$159,184	232	$142,125	$35,586,132	$153,389
Greater Boston	481	$371,000	$218,775,872	$454,835	610	$320,750	$234,449,120	$384,343
Northeast	278	$200,000	$62,902,508	$226,268	341	$185,000	$74,730,706	$219,152
South Shore	155	$205,000	$37,355,358	$241,002	186	$204,500	$44,470,077	$239,086
Southeast	103	$135,000	$16,807,636	$163,181	111	$147,500	$17,953,758	$161,746
West	156	$111,950	$20,409,220	$130,828	192	$124,950	$26,372,464	$137,357
Total:	**1395**	**$221,000**	**$393,012,066**	$281,729	**1682**	**$209,000**	**$436,133,607**	$259,295

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of October 16, 2010