Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for Year End 2009 vs. Year End 2008

Sales

Region	2008	2009	Percentage Change
Cape Cod	2,949	2,919	-1.0%
Central	5,545	5,928	6.9%
Greater Boston	8,263	8,478	2.6%
Northeast	6,765	6,969	3.0%
Southeast	1,495	1,637	9.5%
South Shore	5,944	6,188	4.1%
West	4,604	4,901	6.5%
STATEWIDE	35,565	37,020	4.1%

Median Selling Prices

Region	2008	2009	Percentage Change
Cape Cod	$ 345,000	$ 320,000	-7.2%
Central	$ 240,000	$ 220,000	-8.3%
Greater Boston	$ 450,000	$ 434,000	-3.6%
Northeast	$ 335,000	$ 325,000	-3.0%
Southeast	$ 240,000	$ 285,000	18.8%
South Shore	$ 300,000	$ 222,950	-25.7%
West	$ 202,000	$ 185,000	-8.4%
STATEWIDE	$ 311,000	$ 290,000	-6.8%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 15, 2009.

MASSACHUSETTS ASSOCIATION OF REALTORS
YEAR END 2008

	2009 Year End							2008 Year End						
	Single family sales	Single family Total $ Volume	Median Selling Price	Average Selling Price	Condo Sales	Median Selling Price	Average Selling Price	Single-family sales	Single-family Total $ Volume	Median Selling Price	Average Selling Price	Condo Sales	Median Selling Price	Average Selling Price
N. Bristol Cty	1186	$362,240,564	$270,000	$305,430	268	$183,000	$203,516	1177	$370,141,461	$289,000	$314,479	261	$210,000	$222,165
Tri-County/Brock	2120	$525,187,366	$230,000	$247,730	505	$185,000	$185,270	2037	$525,038,452	$250,000	$257,751	477	$200,000	$191,048
Plymouth-S Shore	2882	$1,236,306,532	$330,000	$428,975	878	$230,000	$259,536	2730	$1,191,477,193	$354,000	$436,439	788	$249,100	$294,058
SOUTH SHORE	**6188**	**$2,123,734,462**	**$222,950**	**$343,202**	**1651**	**$143,750**	**$227,727**	**5944**	**$2,086,657,106**	**$300,000**	**$351,053**	**1526**	**$223,250**	**$249,563**
Gr. Fall River	629	$169,992,964	$227,005	$270,259	103	$131,500	$132,006	575	$162,662,641	$245,000	$282,892	98	$129,900	$134,572
Gr. New Bedford	1008	$272,982,598	$217,250	$270,816	48	$245,000	$233,566	920	$265,735,383	$235,000	$288,843	52	$219,900	$222,811
SOUTHEAST	**1637**	**$442,975,562**	**$285,000**	**$270,602**	**151**	**$205,000**	**$164,290**	**1495**	**$428,398,024**	**$240,000**	**$286,554**	**150**	**$142,000**	**$165,161**
BOSTON	8478	$4,997,982,711	**$434,000**	**$589,524**	8064	**$330,000**	**$400,298**	**8263**	**$5,051,189,383**	**$450,000**	**$611,302**	**7,975**	**$349,000**	**$420,968**
CAPE COD	2919	$1,437,320,826	$320,000	**$492,402**	619	**$245,000**	**$571,632**	**2949**	**$1,511,917,982**	**$345,000**	**$512,688**	**587**	**$253,700**	**$609,885**
E. Middlesex	1252	$521,821,841	$375,000	$416,791	384	$255,000	$281,154	1164	$487,353,726	$376,750	$418,689	342	$280,000	$284,099
Northeast	2600	$925,543,158	$303,000	$355,978	1041	$177,500	$194,367	2543	$920,847,747	$314,700	$362,111	999	$189,950	$200,958
Gr. Newburyport	362	$164,682,901	$356,000	$454,925	228	$270,000	$286,135	400	$185,286,754	$376,000	$463,217	246	$280,443	$290,755
North Shore	2755	$1,072,373,540	$302,000	$389,246	1193	$205,000	$236,567	2658	$1,059,490,099	$330,000	$398,604	1184	$226,500	$249,626
NORTHEAST	**6969**	**$2,684,421,440**	**$325,000**	**$385,195**	**2846**	**$203,000**	**$231,118**	**6765**	**$2,652,978,326**	**$335,000**	**$392,162**	**2771**	**$220,000**	**$239,986**
Worcester Reg	4218	$1,178,950,044	$230,000	$279,505	1017	$161,500	$176,619	3984	$1,151,428,416	$247,900	$289,013	1,053	$180,000	$181,798
North Central MA	1710	$405,143,131	$194,000	$236,926	257	$157,000	$168,351	1561	$386,741,892	$220,000	$247,753	234	$160,000	$180,891
CENTRAL	**5928**	**$1,584,093,175**	**$220,000**	**$267,222**	**1274**	**$160,000**	**$174,951**	**5545**	**$1,538,170,308**	**$240,000**	**$277,398**	**1287**	**$175,000**	**$181,633**
Berkshire Cty	849	$235,471,805	$183,750	$277,352	68	$202,750	$278,952	847	$256,873,889	$208,750	$303,275	75	$228,200	$284,192
Gr. Springfield	4052	$888,707,463	$185,000	$219,326	688	$150,750	$173,608	3757	$857,976,770	$200,000	$228,368	668	$155,000	$175,856
WEST	**4901**	**$1,124,179,268**	**$185,000**	**$229,378**	**756**	**$153,000**	**$183,083**	**4604**	**$1,114,850,659**	**$202,000**	**$242,148**	**743**	**$158,000**	**$186,792**
STATEWIDE	**37,020**	**$14,394,707,444**	**$290,000**	**$388,836**	**15,361**	**$252,000**	**$325,610**	**35,565**	**$14,384,161,788**	**$311,000**	**$404,447**	**15,039**	**$271,500**	**$343,000**

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