Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

3rd Quarter Regional Comparisons

Sales

Region	2007	2008	Percentage Change
Cape Cod	801	851	6.2%
Central	1,894	1,713	-9.6%
Greater Boston	3,110	2,798	-10.0%
Northeast	2,315	2,105	-9.1%
Southeast	511	479	-6.3%
South Shore	1,861	1,805	-3.0%
West	1,703	1,484	-12.9%
STATEWIDE	12,195	11,235	-7.9%

Median Selling Prices

Region	2007	2008	Percentage Change
Cape Cod	$ 409,000	$ 342,500	-16.3%
Central	$ 282,250	$ 238,500	-15.5%
Greater Boston	$ 502,000	$ 465,000	-7.4%
Northeast	$ 380,000	$ 344,900	-9.2%
Southeast	$ 278,000	$ 240,000	-13.7%
South Shore	$ 342,000	$ 305,000	-10.8%
West	$ 215,900	$ 207,250	-4.0%
STATEWIDE	$ 355,000	$ 318,000	-10.4%

Figures reflect data from 3 of 3 REALTOR® affiliated Multiple Listing Services in Massachusetts as of October 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
THIRD QUARTER

	2008 Third Quarter			*2007 Third Quarter*		
	Single family sales	***Median Selling Price***	***Average Selling Price***	***Single family sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	339	$290,000	$319,997	373	$323,000	$351,100
Tri-County	596	$247,500	$260,308	539	$300,000	$318,759
Plymouth-S Shore	870	$365,000	$451,118	949	$385,000	$486,231
SOUTH SHORE	**1805**	**$305,000**	**$363,487**	**1861**	**$342,000**	**$410,642**
Gr. Fall River	190	$240,450	$264,749	208	$274,950	$313,718
Gr. New Bedford	289	$239,900	$297,162	303	$280,000	$336,751
SOUTHEAST	**479**	**$240,000**	**$284,305**	**511**	**$278,000**	**$327,376**
BOSTON	**2,798**	**$465,000**	**$603,128**	**3,110**	**$502,000**	**$672,132**
CAPE COD	**851**	**$342,500**	**$467,496**	**801**	**$409,000**	**$613,104**
E. Middlesex	377	$390,000	$409,572	447	$404,000	$439,067
Northeast	790	$323,750	$374,230	840	$367,250	$425,555
Gr. Newburyport	110	$364,500	$414,034	146	$420,000	$481,498
North Shore	828	$330,000	$398,588	882	$365,275	$486,801
NORTHEAST	**2105**	**$344,900**	**$392,221**	**2315**	**$380,000**	**$455,026**
Worcester Regional	1,234	$249,000	$289,286	1,314	$300,000	$343,147
North Central MA	479	$218,000	$253,093	580	$253,500	$295,923
CENTRAL	**1713**	**$238,500**	**$279,165**	**1894**	**$282,250**	**$328,686**
Berkshire Cty	296	$199,000	$267,987	289	$215,000	$299,053
Pioneer Valley	1,188	$208,000	$228,210	1,414	$216,500	$247,103
WEST	**1484**	**$207,250**	**$236,144**	**1703**	**$215,900**	**$255,919**
STATEWIDE	**11,235**	**$318,000**	**$403,377**	**12,195**	**$355,000**	**$461,227**

Figures reflect data from 3 of 3 REALTOR® affiliated Multiple Listing Services in Massachusetts as of October 15, 2008.