Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

2nd Quarter Regional Comparisons

Sales

Region	2007	2008	Percentage Change
Cape Cod	218	185	-15.1%
Central	503	386	-23.3%
Greater Boston	3,247	2,609	-19.6%
Northeast	1,189	857	-27.9%
Southeast	67	48	-28.4%
South Shore	724	480	-33.7%
West	335	237	-29.3%
STATEWIDE	6,283	4,802	-23.6%

Median Selling Prices

Region	2007	2008	Percentage Change
Cape Cod	$ 250,800	$ 255,000	1.7%
Central	$ 205,000	$ 190,000	-7.3%
Greater Boston	$ 359,900	$ 360,000	0.0%
Northeast	$ 240,000	$ 229,000	-4.6%
Southeast	$ 173,000	$ 130,450	-24.6%
South Shore	$ 239,900	$ 224,000	-6.6%
West	$ 161,900	$ 160,000	-1.2%
STATEWIDE	$ 287,500	$ 285,000	-0.9%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of July 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
QUARTERLY HOUSING DATA

	2008 Second Quarter			2007 Second Quarter		
	Condo Sales	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	78	$218,945	$229,655	149	$215,000	$227,876
Tri-County/Brockton	141	$200,000	$194,743	206	$236,600	$237,804
Plymouth-S Shore	261	$250,000	$294,659	369	$252,500	$294,828
SOUTH SHORE	**480**	**$224,000**	**$254,745**	**724**	**$239,900**	**$264,824**
Gr. Fall River	32	$116,500	$128,378	47	$159,000	$176,151
Gr. New Bedford	16	$219,900	$241,019	20	$272,450	$243,943
SOUTHEAST	**48**	**$130,450**	**$165,925**	**67**	**$173,000**	**$196,387**
GREATER BOSTON	**2,609**	**$360,000**	**$455,142**	**3,247**	**$359,900**	**$443,836**
CAPE COD	**185**	**$255,000**	**$350,157**	**218**	**$250,800**	**$281,244**
E. Middlesex	89	$285,900	$293,878	158	$299,450	$305,975
Northeast	284	$192,750	$215,262	455	$215,000	$229,652
Gr. Newburyport	89	$282,500	$314,887	100	$280,000	$305,509
North Shore	395	$239,000	$249,064	476	$251,750	$269,645
NORTHEAST	**857**	**$229,000**	**$249,352**	**1,189**	**$240,000**	**$262,184**
Worcester Regional	323	$195,000	$206,420	394	$219,950	$236,455
North Central Mass.	63	$162,000	$202,496	109	$185,500	$195,107
CENTRAL	**386**	**$190,000**	**$205,780**	**503**	**$205,000**	**$227,495**
Berkshire Cty	25	$237,500	$296,523	25	$228,500	$273,606
Pioneer Valley	212	$155,000	$176,646	310	$158,000	$171,330
WEST	**237**	**$160,000**	**$189,291**	**335**	**$161,900**	**$178,963**
STATEWIDE	**4,802**	**$285,000**	**$358,283**	**6,283**	**$287,500**	**$349,110**

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