Massachusetts Association of Realtors®

Multi Family Unit Sales and Selling Prices

Regional Comparisons for 2nd Quarter

Sales

Region	2007	2008	Percentage Change
Cape Cod	20	17	-15.0%
Central	159	199	25.2%
Greater Boston	498	535	7.4%
Northeast	223	374	67.7%
Southeast	79	127	60.8%
South Shore	122	150	23.0%
West	210	209	-0.5%
STATEWIDE	1,311	1,611	22.9%

Median Selling Prices

Region	2007	2008	Percentage Change
Cape Cod	$ 375,000	$ 411,000	9.6%
Central	$ 248,000	$ 165,000	-33.5%
Greater Boston	$ 480,000	$ 347,000	-27.7%
Northeast	$ 310,000	$ 206,000	-33.5%
Southeast	$ 270,000	$ 184,000	-31.9%
South Shore	$ 350,000	$ 235,500	-32.7%
West	$ 181,500	$ 139,000	-23.4%
STATEWIDE	$ 340,000	$ 228,500	-32.8%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of October 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
SECOND QUARTER
MULTI FAMILY HOME SALES AND SELLING PRICES

	2008 Second Quarter			2007 Second Quarter		
	Multi family sales	***Median Selling Price***	***Average Selling Price***	***Multi family sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	36	$207,000	$222,601	44	$336,500	$328,766
Tri-County	77	$195,900	$224,927	50	$329,000	$353,255
Plymouth-S Shore	37	$386,000	$386,854	28	$449,500	$443,757
SOUTH SHORE	**150**	**$235,500**	**$264,311**	**122**	**$350,000**	**$365,194**
Gr. Fall River	55	$200,000	$213,525	36	$298,477	$300,446
Gr. New Bedford	72	$169,950	$176,872	43	$235,000	$228,986
SOUTHEAST	**127**	**$184,000**	**$192,746**	**79**	**$270,000**	**$261,550**
BOSTON	**535**	**$347,000**	**$423,914**	**498**	**$480,000**	**$535,014**
CAPE COD	**17**	**$411,000**	**$421,435**	**20**	**$375,000**	**$532,950**
E. Middlesex	19	$375,000	$368,526	15	$382,000	$386,033
Northeast	192	$174,950	$191,512	92	$282,950	$293,501
Gr. Newburyport	7	$330,000	$351,571	9	$335,000	$412,778
North Shore	156	$233,375	$278,795	107	$325,000	$358,916
NORTHEAST	**374**	**$206,000**	**$239,907**	**223**	**$310,000**	**$335,927**
Worcester Reg	147	$170,000	$182,475	111	$270,000	$271,970
North Central Mass.	52	$135,000	$138,452	48	$212,500	$235,501
CENTRAL	**199**	**$165,000**	**$170,972**	**159**	**$248,000**	**$260,961**
Berkshire County	30	$139,450	$143,210	43	$150,000	$159,708
Pioneer Valley	179	$138,000	$152,951	167	$188,000	$202,874
WEST	**209**	**$139,000**	**$151,553**	**210**	**$181,500**	**$194,035**
STATEWIDE	**1,611**	**$228,500**	**$281,506**	**1,311**	**$340,000**	**$380,979**

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