Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for 4th Quarter of 2007 vs. 4th Quarter of 2006

Sales

Region	2006	2007	Percentage Change
Cape Cod	755	700	-7.3%
Central	1,605	1,312	-18.3%
Greater Boston	2,227	1,867	-16.2%
Northeast	1,882	1,655	-12.1%
Southeast	446	403	-9.6%
South Shore	1,669	1,410	-15.5%
West	1,439	1,218	-15.4%
STATEWIDE	10,023	8,565	-14.5%

Median Selling Prices

Region	2006	2007	Percentage Change
Cape Cod	$ 381,667	$ 390,750	2.4%
Central	$ 275,000	$ 264,900	-3.7%
Greater Boston	$ 450,000	$ 450,000	0.0%
Northeast	$ 370,500	$ 360,000	-2.8%
Southeast	$ 275,000	$ 257,000	-6.5%
South Shore	$ 341,900	$ 320,000	-6.4%
West	$ 200,000	$ 205,000	2.5%
STATEWIDE	$ 340,000	$ 327,000	-3.8%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 15, 2008. Note that as of January 2007, MLS vendor changes have resulted in new methods of reporting data in the South Shore and Southeast regions of the state. As a result, 2006 data has been updated to be consistent with 2007 data reporting methods.

MASSACHUSETTS ASSOCIATION OF REALTORS
FOURTH QUARTER 2006

	2007 Fourth Quarter						2006 Fourth Quarter					
	Single family sales	*Median Selling Price*	*Average Selling Price*	*Condo Sales*	*Median Selling Price*	*Average Selling Price*	*Single family sales*	*Median Selling Price*	*Average Selling Price*	*Condo Sales*	*Median Selling Price*	*Average Selling Price*
N. Bristol Cty	285	$299,000	$322,305	81	$205,000	$228,718	383	$325,500	$364,904	121	$229,900	$250,184
Tri Cty./Brockton	453	$280,000	$297,076	150	$209,900	$216,359	524	$311,500	$331,531	186	$239,950	$238,932
Plymouth-S Shore	672	$359,000	$441,278	220	$257,750	$313,893	762	$375,500	$469,485	303	$271,000	$292,230
SOUTH SHORE	**1410**	**$320,000**	**$370,902**	**451**	**$225,000**	**$266,156**	**1669**	**$341,900**	**$402,174**	**610**	**$251,500**	**$267,638**
Gr. Fall River	162	$260,000	$292,533	17	$195,000	$168,065	176	$284,450	$337,065	65	$185,000	$186,665
Gr. New Bedford	241	$256,000	$298,842	16	$290,000	$381,102	270	$265,000	$311,189	32	$244,900	$279,787
SOUTHEAST	**403**	**$257,000**	**$296,306**	**33**	**$220,000**	**$271,355**	**446**	**$275,000**	**$321,401**	**97**	**$190,000**	**$217,385**
BOSTON	**1867**	**$450,000**	**$589,133**	**1,738**	**$355,000**	**$440,515**	**2227**	**$450,000**	**$586,273**	**2,007**	**$327,000**	**$398,642**
CAPE COD	**700**	**$390,750**	**$601,802**	**165**	**$309,000**	**$324,902**	**755**	**$381,667**	**$537,280**	**180**	**$285,000**	**$330,103**
E. Middlesex	273	$395,000	$417,249	88	$297,500	$301,813	337	$390,000	$421,266	100	$276,000	$287,508
Northeast	614	$319,000	$383,932	295	$206,000	$218,658	686	$344,750	$401,204	335	$212,000	$231,819
Gr. Newburyport	109	$440,000	$528,839	63	$293,000	$332,417	145	$405,000	$463,221	71	$299,900	$329,555
North Shore	659	$355,000	$439,853	316	$243,200	$279,730	714	$376,000	$468,376	417	$247,000	$257,410
NORTHEAST	**1655**	**$360,000**	**$421,239**	**762**	**$234,950**	**$262,993**	**1882**	**$370,500**	**$435,058**	**923**	**$239,000**	**$256,933**
Gr. Worcester	912	$270,000	$315,166	250	$225,000	$243,839	1158	$282,000	$324,919	365	$208,000	$227,142
N. Central	400	$248,949	$288,264	73	$165,000	$181,088	447	$262,000	$299,953	81	$177,500	$201,508
CENTRAL	**1312**	**$264,900**	**$306,964**	**323**	**$210,000**	**$229,657**	**1605**	**$275,000**	**$317,966**	**446**	**$202,200**	**$222,486**
Berkshire Cty	204	$200,000	$426,391	21	$230,000	$346,810	215	$216,500	$326,327	25	$190,000	$265,180
Pioneer Valley	1014	$205,000	$230,534	168	$153,500	$175,724	1224	$199,000	$227,070	215	$159,500	$176,231
WEST	**1218**	**$205,000**	**$263,338**	**189**	**$155,000**	**$194,734**	**1439**	**$200,000**	**$241,899**	**240**	**$163,875**	**$185,497**
STATEWIDE	**8,565**	**$327,000**	**$418,469**	**3,661**	**$276,950**	**$344,059**	**10,023**	**$340,000**	**$419,341**	**4,503**	**$268,000**	**$316,397**

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