Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

Regional Comparisons for 3rd Quarter of 2007 vs. 3rd Quarter of 2006

Sales

Region	2006	2007	Percentage Change
Cape Cod	178	199	11.8%
Central	574	465	-19.0%
Greater Boston	2,743	2,901	5.8%
Northeast	1118	1017	-9.0%
Southeast	71	61	-14.1%
South Shore	712	637	-10.5%
West	290	272	-6.2%
STATEWIDE	5,686	5,552	-2.4%

Median Selling Prices

Region	2006	2007	Percentage Change
Cape Cod	$ 275,000	$ 270,000	-1.8%
Central	$ 208,750	$ 200,000	-4.2%
Greater Boston	$ 337,000	$ 360,000	6.8%
Northeast	$ 240,050	$ 244,900	2.0%
Southeast	$ 178,950	$ 175,000	-2.2%
South Shore	$ 254,900	$ 245,500	-3.7%
West	$ 157,450	$ 160,000	1.6%
STATEWIDE	$ 275,000	$ 288,000	4.7%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of October 15, 2007. Note that as of January 2007, MLS vendor changes have resulted in new methods of reporting data in the South Shore and Southeast regions of the state. As a result, 2006 data has been updated to be consistent with 2007 data reporting methods.

MASSACHUSETTS ASSOCIATION OF REALTORS
THIRD QUARTER 2007

	2007 Third Quarter						2006 Third Quarter					
	Single family sales	***Median Selling Price***	***Average Selling Price***	***Condos***	***Median Selling Price***	***Average Selling Price***	***Single family sales***	***Median Selling Price***	***Average Selling Price***	***Condos***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	373	$323,000	$347,304	120	$231,875	$251,723	414	$338,750	$363,163	156	$234,250	$241,968
Tri-County	539	$300,000	$314,348	206	$230,000	$237,469	606	$310,000	$337,331	204	$240,000	$237,686
Plymouth-S Shore	949	$385,000	$480,729	311	$268,000	$299,300	924	$390,250	$488,527	352	$280,000	$303,758
SOUTH SHORE	**1861**	**$347,250**	**$405,798**	**637**	**$245,500**	**$270,342**	**1944**	**$350,000**	**$414,697**	**712**	**$254,900**	**$271,289**
Gr. Fall River	208	$274,950	$305,500	31	$175,000	$175,610	170	$289,250	$321,120	47	$168,000	$192,066
Gr. New Bedford	303	$280,000	$334,936	30	$209,950	$235,319	277	$280,750	$362,163	24	$222,450	$300,385
SOUTHEAST	**511**	**$274,950**	**$322,954**	**61**	**$175,000**	**$204,975**	**447**	**$280,000**	**$346,554**	**71**	**$178,950**	**$228,681**
BOSTON	**3110**	**$502,000**	**$661,500**	**2,901**	**$360,000**	**$415,614**	**2805**	**$505,000**	**$655,468**	**2,743**	**$337,000**	**$400,068**
CAPE COD	**801**	**$409,000**	**$605,200**	**199**	**$270,000**	**$325,224**	**823**	**$390,000**	**$539,540**	**178**	**$275,000**	**$309,760**
E. Middlesex	447	$404,000	$431,592	144	$305,450	$310,393	415	$403,100	$439,555	130	$304,450	$309,845
Northeast	840	$367,250	$421,369	366	$208,950	$231,606	809	$370,000	$430,594	447	$224,000	$232,529
Gr. Newburyport	146	$420,000	$468,210	109	$285,000	$326,862	145	$430,000	$489,117	101	$307,500	$346,830
North Shore	882	$365,275	$481,495	398	$250,000	$269,452	861	$374,900	$505,302	440	$243,000	$261,064
NORTHEAST	**2315**	**$380,000**	**$449,205**	**1017**	**$244,900**	**$267,782**	**2230**	**$382,950**	**$464,912**	**1118**	**$240,050**	**$263,075**
Worcester Regional	1314	$300,000	$339,620	371	$210,000	$219,335	1471	$305,000	$351,593	454	$215,000	$227,285
North Central MA	580	$253,500	$294,782	94	$188,000	$190,079	561	$255,000	$300,501	120	$197,150	$204,350
CENTRAL	**1894**	**$282,250**	**$325,889**	**465**	**$200,000**	**$213,421**	**2032**	**$290,000**	**$337,488**	**574**	**$208,750**	**$222,490**
Berkshire Cty	264	$215,000	$299,351	28	$212,250	$280,474	296	$204,500	$306,799	24	$179,500	$201,810
Pioneer Valley	1415	$217,000	$244,648	244	$159,500	$174,126	1550	$218,000	$248,029	266	$155,000	$167,097
WEST	**1679**	**$215,000**	**$253,250**	**272**	**$160,000**	**$185,074**	**1846**	**$216,500**	**$257,452**	**290**	**$157,450**	**$169,970**
STATEWIDE	**12,171**	**$355,000**	**$455,558**	**5,552**	**$288,000**	**$338,084**	**12,127**	**$352,000**	**$448,709**	**5,686**	**$275,000**	**$322,377**