Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for 2nd Quarter of 2007 vs. 2nd Quarter of 2006

Sales

Region	2006	2007	Percentage Change
Cape Cod	991	938	-5.3%
Central	2,079	1,870	-10.1%
Greater Boston	2,971	3,048	2.6%
Northeast	2,390	2,285	-4.4%
Southeast	479	463	-3.3%
South Shore	2,090	1,905	-8.9%
West	1,862	1,662	-10.7%
STATEWIDE	12,862	12,171	-5.4%

Median Selling Prices

Region	2006	2007	Percentage Change
Cape Cod	$ 410,000	$ 394,750	-3.7%
Central	$ 290,000	$ 281,500	-2.9%
Greater Boston	$ 499,900	$ 494,450	-1.1%
Northeast	$ 394,000	$ 380,000	-3.6%
Southeast	$ 287,500	$ 271,450	-5.6%
South Shore	$ 360,000	$ 355,000	-1.4%
West	$ 209,900	$ 219,000	4.3%
STATEWIDE	$ 360,000	$ 355,000	-1.4%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of July 15, 2007. Note that as of January 2007, MLS vendor changes have resulted in new methods of reporting data in the South Shore and Southeast regions of the state. As a result, 2006 data has been updated to be consistent with 2007 data reporting methods.

MASSACHUSETTS ASSOCIATION OF REALTORS
SECOND QUARTER 2007
HOME SALES AND SELLING PRICES

	2007 Second Quarter						2006 Second Quarter					
	Single family sales	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Median Selling Price***	***Average Selling Price***	***Single family sales***	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	406	$322,875	$349,396	149	$215,000	$227,876	461	$337,500	$368,112	173	$232,000	$242,116
Tri-County/Brockton	528	$315,000	$333,747	206	$236,600	$237,804	677	$325,000	$346,168	224	$251,500	$249,226
Plymouth-S Shore	971	$385,000	$478,008	369	$252,500	$294,828	952	$396,000	$466,218	383	$265,000	$301,396
SOUTH SHORE	**1,905**	**$355,000**	**$410,614**	**724**	**$245,500**	**$264,824**	**2,090**	**$360,000**	**$405,691**	**780**	**$255,000**	**$273,266**
Gr. Fall River	186	$271,450	$313,601	47	$159,000	$176,151	169	$294,500	$322,726	42	$177,750	$175,476
Gr. New Bedford	277	$265,000	$361,549	20	$272,450	$243,943	310	$294,000	$367,205	28	$186,000	$269,951
SOUTHEAST	**463**	**$271,450**	**$342,287**	**67**	**$159,000**	**$196,387**	**479**	**$287,500**	**$351,512**	**70**	**$162,000**	**$213,266**
GREATER BOSTON	**3,048**	**$494,450**	**$639,967**	**3,247**	**$359,900**	**$443,654**	**2,971**	**$499,900**	**$633,187**	**2,981**	**$345,000**	**$405,619**
CAPE COD	**938**	**$394,750**	**$548,022**	**218**	**$250,800**	**$281,244**	**991**	**$410,000**	**$586,196**	**226**	**$264,850**	**$328,681**
E. Middlesex	406	$410,050	$437,345	158	$299,450	$305,975	423	$424,900	$459,264	158	$308,750	$309,458
Northeast	850	$352,750	$410,071	455	$215,000	$229,652	899	$369,900	$426,513	506	$212,875	$232,987
Gr. Newburyport	172	$427,500	$462,653	100	$280,000	$305,509	166	$469,950	$510,180	132	$295,000	$324,730
North Shore	857	$370,000	$487,124	476	$251,750	$268,995	902	$384,450	$488,413	561	$245,000	$266,233
NORTHEAST	**2,285**	**$380,000**	**$447,774**	**1,189**	**$240,000**	**$261,925**	**2,390**	**$394,000**	**$461,482**	**1,357**	**$241,500**	**$264,559**
Worcester Regional	1,323	$294,000	$334,631	394	$219,950	$236,455	1,500	$304,450	$349,311	563	$194,000	$216,475
North Central Mass.	547	$258,900	$298,249	109	$185,500	$195,107	579	$265,000	$301,343	100	$192,875	$201,654
CENTRAL	**1,870**	**$281,500**	**$323,989**	**503**	**$205,000**	**$227,495**	**2,079**	**$290,000**	**$335,952**	**663**	**$194,000**	**$214,239**
Berkshire Cty	277	$235,500	$312,444	20	$228,500	$285,008	290	$216,500	$287,037	29	$295,000	$335,982
Pioneer Valley	1,385	$217,000	$242,469	310	$158,000	$171,330	1,572	$209,650	$241,031	244	$163,000	$126,499
WEST	**1,662**	**$219,000**	**$254,131**	**330**	**$160,250**	**$178,220**	**1,862**	**$209,900**	**$248,196**	**273**	**$165,000**	**$148,751**
STATEWIDE	**12,171**	**$355,000**	**$448,340**	**6,278**	**$287,500**	**$349,063**	**12,862**	**$360,000**	**$446,425**	**6,350**	**$280,000**	**$323,333**

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