Massachusetts Association of Realtors®

Multi Family Unit Sales and Selling Prices

Regional Comparisons for 2nd Quarter of 2007 vs. 2nd Quarter of 2006

Sales

Region	2006	2007	Percentage Change
Cape Cod	26	20	-23.1%
Central	255	159	-37.6%
Greater Boston	738	498	-32.5%
Northeast	395	223	-43.5%
Southeast	148	79	-46.6%
South Shore	239	122	-49.0%
West	357	210	-41.2%
STATEWIDE	2,158	1,311	-39.2%

Median Selling Prices

Region	2006	2007	Percentage Change
Cape Cod	$ 442,250	$ 375,000	-15.2%
Central	$ 287,000	$ 248,000	-13.6%
Greater Boston	$ 515,000	$ 480,000	-6.8%
Northeast	$ 370,000	$ 310,000	-16.2%
Southeast	$ 285,000	$ 298,477	4.7%
South Shore	$ 390,000	$ 364,450	-6.6%
West	$ 183,000	$ 181,500	-0.8%
STATEWIDE	$ 370,000	$ 340,000	-8.1%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of July 15, 2007. Note that as of January 2007, MLS vendor changes have resulted in new methods of reporting data in the South Shore and Southeast regions of the state. As a result, 2006 data has been updated to be consistent with 2007 data reporting methods.

MASSACHUSETTS ASSOCIATION OF REALTORS
SECOND QUARTER 2007
MULTI FAMILY HOME SALES AND SELLING PRICES

	2007 Second Quarter			2006 Second Quarter		
	Multi family sales	***Median Selling Price***	***Average Selling Price***	***Multi family sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	44	$336,500	$328,766	60	$324,450	$323,170
Tri-County	50	$329,000	$353,255	107	$379,000	$386,509
Plymouth-S Shore	28	$449,500	$443,757	72	$452,500	$439,923
SOUTH SHORE	**122**	**$364,450**	**$365,194**	**239**	**$390,000**	**$386,699**
Gr. Fall River	36	$298,477	$300,446	66	$310,000	$312,747
Gr. New Bedford	43	$235,000	$228,986	82	$275,000	$264,364
SOUTHEAST	**79**	**$298,477**	**$261,550**	**148**	**$285,000**	**$285,940**
BOSTON	**498**	**$480,000**	**$535,014**	**738**	**$515,000**	**$563,447**
CAPE COD	**20**	**$375,000**	**$532,950**	**26**	**$442,250**	**$611,870**
E. Middlesex	15	$382,000	$386,033	24	$478,050	$483,733
Northeast	92	$282,950	$293,501	156	$345,000	$339,460
Gr. Newburyport	9	$335,000	$412,778	9	$290,000	$382,111
North Shore	107	$325,000	$358,916	206	$405,000	$436,183
NORTHEAST	**223**	**$310,000**	**$335,927**	**395**	**$370,000**	**$399,641**
Worcester Reg	111	$270,000	$271,970	181	$300,000	$312,757
North Central Mass.	48	$212,500	$235,501	74	$242,500	$252,583
CENTRAL	**159**	**$248,000**	**$260,961**	**255**	**$287,000**	**$295,294**
Berkshire County	43	$148,500	$159,476	50	$153,200	$159,741
Pioneer Valley	167	$188,000	$202,874	307	$186,500	$199,519
WEST	**210**	**$181,500**	**$193,988**	**357**	**$183,000**	**$193,948**
STATEWIDE	**1,311**	**$340,000**	**$380,972**	**2,158**	**$370,000**	**$402,627**

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