Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2007 vs. 1st Quarter of 2006

Sales

Region	2006	2007	Percentage Change
Cape Cod	625	690	10.4%
Central	1,431	1,374	-4.0%
Greater Boston	1,789	2,036	13.8%
Northeast	1,538	1,628	5.9%
Southeast	361	348	-3.6%
South Shore	1,443	1,420	-1.6%
West	1,180	1,107	-6.2%
STATEWIDE	8,367	8,603	2.8%

Median Selling Prices

Region	2006	2007	Percentage Change
Cape Cod	$ 385,000	$ 370,000	-3.9%
Central	$ 280,000	$ 273,000	-2.5%
Greater Boston	$ 459,000	$ 450,000	-2.0%
Northeast	$ 373,750	$ 362,750	-2.9%
Southeast	$ 284,000	$ 285,000	0.4%
South Shore	$ 349,900	$ 335,000	-4.3%
West	$ 200,100	$ 208,000	3.9%
STATEWIDE	$ 343,500	$ 339,800	-1.1%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 15, 2007. Note that as of January 2007, MLS vendor changes have resulted in new methods of reporting data in the South Shore and Southeast regions of the state. As a result, 2006 data has been updated to be consistent with 2007 data reporting methods.

MASSACHUSETTS ASSOCIATION OF REALTORS
FIRST QUARTER 2006
HOME SALES AND SELLING PRICES

	2007 First Quarter						2006 First Quarter					
	Single Family sales	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Median Selling Price***	***Average Selling Price***	***Single Family sales***	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	335	$319,000	$338,181	118	$214,250	$225,033	368	$335,000	$361,824	145	$237,500	$254,622
Tri-County	438	$297,750	$321,272	152	$220,500	$227,599	461	$320,000	$347,056	149	$237,200	$235,522
Plymouth-S Shore	647	$367,000	$457,177	244	$260,000	$275,251	614	$380,225	$461,303	250	$250,000	$292,411
SOUTH SHORE	**1420**	**$335,000**	**$387,184**	**514**	**$239,950**	**$249,631**	**1443**	**$349,900**	**$399,435**	**544**	**$245,400**	**$266,757**
Gr. Fall River	133	$285,000	$305,786	44	$139,000	$157,477	149	$285,000	$317,163	45	$161,900	$179,743
Gr. New Bedford	215	$275,000	$327,819	29	$272,000	$269,235	212	$289,000	$332,689	24	$270,242	$296,852
SOUTHEAST	**348**	**$285,000**	**$319,398**	**73**	**$139,000**	**$201,874**	**361**	**$284,000**	**$326,281**	**69**	**$155,000**	**$220,477**
BOSTON	**2036**	**$450,000**	**$612,726**	**2074**	**$348,000**	**$434,165**	**1789**	**$459,000**	**$606,580**	**1798**	**$342,500**	**$408,203**
CAPE COD	**690**	**$370,000**	**$522,747**	**144**	**$277,500**	**$313,971**	**625**	**$385,000**	**$545,091**	**183**	**$272,500**	**$320,877**
E. Middlesex	294	$380,750	$414,023	95	$260,000	$279,833	262	$403,950	$438,730	111	$270,000	$290,115
Northeast	599	$340,000	$399,836	353	$210,000	$218,837	556	$350,000	$417,430	351	$217,500	$235,802
Gr. Newburyport	118	$398,000	$434,785	67	$269,900	$297,486	93	$445,000	$507,329	78	$280,000	$292,282
North Shore	617	$365,000	$448,579	417	$237,500	$255,264	627	$365,000	$447,265	405	$249,000	$267,449
NORTHEAST	**1628**	**$362,750**	**$423,404**	**932**	**$230,000**	**$247,006**	**1538**	**$373,750**	**$438,657**	**945**	**$239,900**	**$260,406**
Worcester Regional	988	$282,250	$322,855	304	$203,000	$218,890	977	$291,500	$334,666	377	$199,900	$219,975
North Central Mass.	386	$249,000	$291,817	79	$183,500	$188,890	454	$258,450	$290,628	82	$193,500	$206,835
CENTRAL	**1374**	**$273,000**	**$314,136**	**383**	**$193,900**	**$212,702**	**1431**	**$280,000**	**$320,695**	**459**	**$199,000**	**$217,627**
Berkshire Cty	152	$209,500	$321,780	17	$180,000	$232,321	200	$207,500	$301,550	19	$222,000	$286,779
Pioneer Valley	955	$208,000	$226,122	161	$152,900	$164,543	980	$200,000	$227,303	191	$158,000	$167,544
WEST	**1107**	**$208,000**	**$239,257**	**178**	**$154,025**	**$171,016**	**1180**	**$200,100**	**$239,887**	**210**	**$160,000**	**$178,332**
STATEWIDE	**8,603**	**$339,800**	**$424,845**	**4,298**	**$274,000**	**$332,907**	**8,367**	**$343,500**	**$422,692**	**4,208**	**$272,000**	**$317,591**

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