Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for Year End 2006 vs. Year End 2005

Sales

Region	2005	2006	Percentage Change
Cape Cod	3,986	3,194	-19.9%
Central	8,868	7,149	-19.4%
Greater Boston	10,750	9,792	-8.9%
Northeast	9,623	8,042	-16.4%
Southeast	1,917	1,373	-28.4%
South Shore	8,376	7,147	-14.7%
West	6,831	6,327	-7.4%
STATEWIDE	50,351	43,024	-14.6%

Median Selling Prices

Region	2005	2006	Percentage Change
Cape Cod	$ 400,000	$ 392,250	-1.9%
Central	$ 296,000	$ 285,000	-3.7%
Greater Boston	$ 492,000	$ 480,000	-2.4%
Northeast	$ 392,000	$ 381,750	-2.6%
Southeast	$ 285,000	$ 281,850	-1.1%
South Shore	$ 364,000	$ 351,500	-3.4%
West	$ 202,000	$ 209,000	3.5%
STATEWIDE	$ 360,000	$ 350,000	-2.8%

Data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS.

MASSACHUSETTS ASSOCIATION OF REALTORS
YEAR END 2006

	2006 Year End						2005 Year End					
	Single family sales	***Median Selling Price***	***Average Selling Price***	***Condos***	***Median Selling Price***	***Average Selling Price***	***Single-family sales***	***Median Selling Price***	***Average Selling Price***	***Condos***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	1627	$335,000	$364,383	595	$234,000	$246,766	1866	$339,900	$365,412	621	$236,000	$245,977
Tri-County/Brock	2268	$319,000	$340,510	763	$243,500	$240,955	2654	$325,000	$348,804	864	$248,000	$252,496
Plymouth-S Shore	3252	$386,000	$472,394	1288	$265,210	$298,141	3856	$399,000	$487,535	1444	$267,250	$296,831
SOUTH SHORE	**7147**	**$351,500**	**$405,954**	**2646**	**$253,750**	**$270,098**	**8376**	**$364,000**	**$416,371**	**2929**	**$259,900**	**$272,971**
Gr. Fall River	664	$288,000	$324,867	199	$180,000	$184,014	768	$288,000	$315,267	178	$158,500	$168,111
Gr. New Bedford	709	$275,000	$334,062	59	$153,750	$220,239	1149	$279,900	$334,407	95	$150,450	$204,181
SOUTHEAST	**1373**	**$281,850**	**$329,616**	**258**	**$170,000**	**$192,298**	**1917**	**$285,000**	**$326,739**	**273**	**$153,250**	**$180,663**
BOSTON	**9792**	**$480,000**	**$623,937**	**9529**	**$340,000**	**$402,888**	**10750**	**$492,000**	**$628,181**	**10526**	**$345,000**	**$404,911**
CAPE COD	**3194**	**$392,250**	**$554,787**	**767**	**$274,450**	**$322,762**	**3986**	**$400,000**	**$550,448**	**1033**	**$269,000**	**$311,106**
E. Middlesex	1437	$405,500	$440,917	499	$295,000	$300,857	1511	$425,000	$464,824	607	$281,000	$296,998
Northeast	2950	$360,000	$419,847	1639	$217,000	$233,131	3718	$372,500	$433,898	1901	$217,000	$230,676
Gr. Newburyport	551	$430,000	$491,910	382	$290,000	$324,844	573	$438,000	$486,156	464	$279,950	$298,677
North Shore	3104	$375,000	$480,177	1823	$245,000	$263,237	3821	$383,000	$468,330	2343	$253,000	$273,856
NORTHEAST	**8042**	**$381,750**	**$451,835**	**4343**	**$240,000**	**$261,617**	**9623**	**$392,000**	**$455,537**	**5315**	**$240,000**	**$263,222**
Worcester Reg	5106	$296,950	$341,504	1759	$200,900	$222,010	6160	$309,000	$349,253	1918	$220,000	$235,117
North Central MA	2043	$260,000	$298,465	383	$193,000	$203,577	2708	$269,900	$308,394	474	$189,000	$188,499
CENTRAL	**7149**	**$285,000**	**$329,205**	**2142**	**$199,900**	**$218,714**	**8868**	**$296,000**	**$336,776**	**2392**	**$208,807**	**$225,879**
Berkshire Cty	1001	$212,000	$304,219	97	$195,000	$274,899	1175	$209,900	$309,126	105	$230,300	$405,988
Gr. Springfield	5326	$208,700	$237,293	916	$158,000	$170,174	5656	$201,000	$233,236	963	$145,000	$146,873
WEST	**6327**	**$209,000**	**$247,881**	**1013**	**$162,000**	**$180,202**	**6831**	**$202,000**	**$246,290**	**1068**	**$150,000**	**$172,348**
STATEWIDE	**43,024**	**$350,000**	**$436,756**	**20,698**	**$275,000**	**$320,717**	**50,351**	**$360,000**	**$439,187**	**23,536**	**$276,000**	**$321,028**

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