MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND SELLING PRICES

REGIONAL COMPARISONS FOR 3RD QUARTER OF 2006 vs 3RD QUARTER OF 2005

SALES

Region	2005	2006	Percentage Change
Cape Cod	1,103	823	- 25.4 %
Central	2,731	2,032	- 25.6 %
Greater Boston	3,484	2,805	- 19.5 %
Northeast	3,009	2,230	- 25.9 %
Southeast	539	321	- 40.4 %
South Shore	2,147	1,593	- 25.8 %
West	2,198	1,846	- 16.0 %
STATEWIDE	15,211	11,650	- 23.4 %

MEDIAN SELLING PRICES

Region	2005	2006	Percentage Change
Cape Cod	$404,200	$390,000	- 3.5 %
Central	$303,500	$290,000	- 4.4 %
Greater Boston	$515,000	$505,000	- 1.9 %
Northeast	$408,000	$382,950	- 6.1 %
Southeast	$288,000	$280,000	- 2.8 %
South Shore	$369,900	$350,000	- 5.4 %
West	$215,000	$216,500	+ 0.7 %
STATEWIDE	$370,000	$352,000	- 4.9 %

Data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS.

MASSACHUSETTS ASSOCIATION OF REALTORS
THIRD QUARTER 2006

	2006 Third Quarter						2005 Third Quarter					
	Single family sales	***Median Selling Price***	***Average Selling Price***	***Condos***	***Median Selling Price***	***Average Selling Price***	***Single family sales***	***Median Selling Price***	***Average Selling Price***	***Condos***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	63	$333,000	$351,222	17	$265,000	$258,721	135	$339,900	$363,235	22	$241,500	$246,425
Tri-County	606	$310,000	$337,331	204	$240,000	$237,686	848	$330,000	$359,220	239	$265,000	$266,274
Plymouth-S Shore	924	$390,250	$488,527	352	$280,000	$303,758	1164	$414,500	$506,205	397	$270,000	$308,411
SOUTH SHORE	**1593**	**$350,000**	**$425,580**	**573**	**$254,900**	**$278,899**	**2147**	**$369,900**	**$439,161**	**658**	**$269,400**	**$291,033**
Gr. Fall River	170	$289,250	$321,120	47	$168,000	$192,066	205	$290,000	$325,512	47	$155,000	$160,186
Gr. New Bedford	151	$268,000	$338,552	15	$219,900	$301,113	334	$295,000	$351,253	50	$150,000	$234,834
SOUTHEAST	**321**	**$280,000**	**$329,320**	**62**	**$189,900**	**$218,448**	**539**	**$288,000**	**$341,463**	**97**	**$151,250**	**$198,664**
BOSTON	**2805**	**$505,000**	**$655,468**	**2,743**	**$337,000**	**$400,068**	**3484**	**$515,000**	**$657,905**	**3,443**	**$345,000**	**$402,695**
CAPE COD	**823**	**$390,000**	**$539,540**	**178**	**$275,000**	**$309,760**	**1103**	**$404,200**	**$546,192**	**269**	**$268,450**	**$315,213**
E. Middlesex	415	$403,100	$439,555	130	$304,450	$309,845	511	$437,000	$474,084	186	$279,950	$292,029
Northeast	809	$370,000	$430,594	447	$224,000	$232,529	1163	$389,900	$453,450	556	$222,950	$235,560
Gr. Newburyport	145	$430,000	$489,117	101	$307,500	$346,830	170	$477,450	$522,783	136	$286,250	$307,874
North Shore	861	$374,900	$505,302	440	$243,000	$261,064	1165	$391,000	$481,795	707	$254,000	$283,588
NORTHEAST	**2230**	**$382,950**	**$464,912**	**1118**	**$240,050**	**$263,075**	**3009**	**$408,000**	**$471,846**	**1585**	**$242,900**	**$269,815**
Worcester Regional	1471	$305,000	$351,593	454	$215,000	$227,285	1897	$318,000	$361,015	579	$225,000	$241,408
North Central MA	561	$255,000	$300,501	120	$197,150	$204,350	834	$279,000	$317,579	145	$193,500	$194,239
CENTRAL	**2032**	**$290,000**	**$337,488**	**574**	**$208,750**	**$222,490**	**2731**	**$303,500**	**$347,751**	**724**	**$215,500**	**$231,961**
Berkshire Cty	296	$204,500	$306,799	24	$179,500	$201,810	382	$195,450	$325,372	32	$232,250	$233,554
Pioneer Valley	1550	$218,000	$248,029	266	$155,000	$167,097	1816	$218,988	$247,543	316	$154,900	$162,811
WEST	**1846**	**$216,500**	**$257,452**	**290**	**$157,450**	**$169,970**	**2198**	**$215,000**	**$261,069**	**348**	**$156,600**	**$169,316**
STATEWIDE	**11,650**	**$352,000**	**$451,852**	**5,538**	**$275,000**	**$324,484**	**15,211**	**$370,000**	**$457,882**	**7,124**	**$282,000**	**$327,984**