

EASTERN MIDDLESEX ASSOCIATION OF REALTORS®

REALTOR® OF THE YEAR COMPETITION

PURPOSE

To give recognition, publicity and reward to deserving REALTORS® for effort, time and talent expended in the interest of their fellow REALTORS®, their profession and their community.

SUBMITTING NOMINATIONS TO EMAR

The nominees' applications are submitted to the Eastern Middlesex Association of REALTORS® on the enclosed nomination form. The REALTOR® of the Year committee will base their decision solely on the written information submitted by each candidate. The final selection will be kept secret until the formal announcement at the ROTY/RPAC Monthly Membership Meeting on June 25, 2012.

REALTOR® OF THE YEAR NOMINATION FORM

NAME OF ASSOCIATION: Eastern Middlesex Association of REALTORS®

NAME OF NOMINEE/CANDIDATE: Marisa DiNucci
(please type)

NAME OF NOMINEE'S SPOUSE (if applicable): _____

NOMINEE'S BUSINESS ADDRESS: Century 21 North Shore
433 Broadway, Lynnfield, MA 01940

NAME OF PERSON COMPLETING FORM: Marisa DiNucci

ACHIEVEMENTS AND CONTRIBUTIONS FROM JANUARY 1, 2011 TO PRESENT

1. **LOCAL ASSOCIATION ACTIVITIES** (local Association offices and committee work; special assignments; seminar activity and education work; membership and offices held in local chapters, institutes, etc.)

2012- EMAR Vice President

Member of the Budget and Finance Committee

Member of the Executive Committee

2011- 2011-2012-Member of the Board of Directors

Chair of the Eastern Middlesex Real Estate Academy and Conference Center Committee

Chair of the Education Committee

Panel Member for the Professional Standards hearing Process

2. **STATE ASSOCIATION ACTIVITIES** (State Association offices and committee work; attendance and participation at State conventions, Director meetings, education conferences, etc.)

2012 – MAR Director

Member of the MAR Mediation Committee

Attend all MAR Caucuses and MAR BOD meetings

Member of the MAR International Council

2011 – Alternate Director of the MAR BOD

Member of the MAR Grievance Committee

Member of the MAR International Council

Attendee of the MAR Conference & Trade Show

3. **NATIONAL ASSOCIATION ACTIVITIES** (National offices and committee work; membership and work in institutes; attendance at National conventions, Director meetings, etc.)

2012 – I attendee the Mid-Year Meetings in Washington and participated in the NAR Rally to Protect the American Dream.

I am currently serving as Association Administrator to NAR for the NAR Member Guide

I hold a broker's license and several REALTOR® designations and certifications.

Including: AHWD, ASR, CBR, CRS, GREEN, GRI, LMC, SFR, SRES and TRC

4. **CIVIC AFFAIRS ACTIVITY** (local, State and National level participation in civic and service clubs; charitable activities; political commissions or committees; fraternal or religious groups, etc.)

I am a member of the Revere Society for Cultural and Historical Preservation. My involvement includes reviewing properties of historical significance and attending regular meetings.

I am also trained in “Historic Real Estate” by the National Trust for Historic Preservation

I have made significant contributions to the REALTOR® Community Service efforts and accomplishments; the Martini Ball which generated funds to purchase coats for the children in the Department of Children and Families and the Casino Night event which raised funds to support the “Homes For Our Troops” fund.

5. **BUSINESS ACCOMPLISHMENTS** (public recognition of business conduct; service to clients; imaginative and creative advertising program; rehabilitation work; and land utilization, etc.)

Involved in educational programs to better serve the public and working with others in the real estate profession.

Currently a 203K Specialist

Member of REAL – REALTORS® Excelling in Association Leadership.

Developed REALTOR® REACH OUT Program to licensees who are currently not in the business.

6. **REALTOR® SPIRIT** (faithfulness to principles of organized real estate Bylaws and regulations of his/her Association and the National Code of Ethics; time and effort expended in furthering principles of good real estate practice among other real estate brokers, press, general public)

I am a Massachusetts certified real estate training instructor.

I am also trained to teach the mandatory NAR Code of Ethics class.

I am also a member of REEA – Real Estate Educators Associations.

I revised the CAT – Certified Agents Training – program to include an overview of WISP law and to also include RPR (REALTOR® Property Resource) for future CAT training.

I am also involved in the revision of the EMAR web site.

I am also an advisor for the Membership Committee meetings to address member retention and member outreach. These sessions include brainstorming on recruitment and retention. In this effort I am responsible for recruiting non-REALTOR® agents who work in REALTOR® offices to become REALTORS® and new agents to become REALTORS®. During this process, I emphasize the benefits of being a REALTOR® and adhering to the Code of Ethics, as well as increasing their level of professionalism. I’ve been successful in obtaining membership applications from 20 agents and hope to find more.

I implemented using the MAR Web site to promote programs and events to other associations.

I also implemented using the NAR Member Guide to promote programs, events and meetings, as well as EMAR’s Web site and Facebook page.

7. **OTHER COMMENTS**

I am in the final phase of becoming an instructor for RPR. I feel this is a valuable resource for our members and will greatly influence the real estate market.

I have a strong appreciation for the REALTOR® associations and the ability to always be on top of all real estate issues, whether political, educational or networking. I believe being a REALTOR® definitely raises the bar and enhances my ability to perform my job to the best I can be.

Being nominated for this prestigious award is both humbling and exciting. I hope to always serve my association with integrity and adherence to all of the principles of being a REALTOR®.

=====

RETURN TO: REALTOR® OF THE YEAR COMMITTEE

**Eastern Middlesex Association of REALTORS®
70 Main Street
Reading, MA 01867**

FAX: 781-944-1720, Attn: Carol Shapiro, CEO