

MASSACHUSETTS ASSOCIATION OF REALTORS

Detached Single-family Home Sales

<u>October '00</u>	<u>October '01</u>	<u>% Change</u>
4,028	3,861	- 4.1%
<u>September '01</u>	<u>October '01</u>	<u>% Change</u>
3,774	3,861	+ 2.3%

Condominium Sales

<u>October '00</u>	<u>October '01</u>	<u>% Change</u>
1,181	1,055	- 10.7%
<u>September '01</u>	<u>October '01</u>	<u>% Change</u>
1,122	1,055	- 6.0%

Detached Single-family Home Average Selling Price

<u>October '00</u>	<u>October '01</u>	<u>% Change</u>
\$282,175	\$310,713	+ 10.1%
<u>September '01</u>	<u>October '01</u>	<u>% Change</u>
\$308,541	\$310,713	+ 0.7%

Condominium Average Selling Price

<u>October '00</u>	<u>October '01</u>	<u>% Change</u>
\$174,961	\$206,671	+ 18.1%
<u>September '01</u>	<u>October '01</u>	<u>% Change</u>
\$215,384	\$206,671	- 4.0%

NOTE: Figures reflect data from 5 of 5 REALTOR-affiliated Multiple Listing Services in Massachusetts as of November 20, 2001.