

MASSACHUSETTS ASSOCIATION OF REALTORS

Detached Single-family Home Sales

<u>November '01</u>	<u>November '02</u>	<u>% Change</u>
3,650	3,545	- 2.9%
<u>October '02</u>	<u>November '02</u>	<u>% Change</u>
3,989	3,545	- 11.1%

Condominium Sales

<u>November '01</u>	<u>November '02</u>	<u>% Change</u>
997	1,025	+ 2.8%
<u>October '02</u>	<u>November '02</u>	<u>% Change</u>
1,197	1,025	- 14.4%

Detached Single-family Home Average Selling Price

<u>November '01</u>	<u>November '02</u>	<u>% Change</u>
\$298,628	\$335,813	+ 12.5%
<u>October '02</u>	<u>November '02</u>	<u>% Change</u>
\$339,751	\$335,813	- 1.2%

Condominium Average Selling Price

<u>November '01</u>	<u>November '02</u>	<u>% Change</u>
\$211,613	\$252,964	+ 19.5%
<u>October '02</u>	<u>November '02</u>	<u>% Change</u>
\$236,436	\$252,964	+ 7.0%

NOTE: Figures reflect data from 5 of 5 REALTOR-affiliated Multiple Listing Services in Massachusetts as of December 21 2002.