

MASSACHUSETTS ASSOCIATION OF REALTORS

Detached Single-family Home Sales

<u>November '00</u>	<u>November '01</u>	<u>% Change</u>
3,968	3,650	- 8.0%
<u>October '01</u>	<u>November '01</u>	<u>% Change</u>
3,861	3,650	- 5.5%

Condominium Sales

<u>November '00</u>	<u>November '01</u>	<u>% Change</u>
1,139	997	- 12.5%
<u>October '01</u>	<u>November '01</u>	<u>% Change</u>
1,055	997	- 5.5%

Detached Single-family Home Average Selling Price

<u>November '00</u>	<u>November '01</u>	<u>% Change</u>
\$286,604	\$298,628	+ 4.2%
<u>October '01</u>	<u>November '01</u>	<u>% Change</u>
\$310,713	\$298,628	- 3.8%

Condominium Average Selling Price

<u>November '00</u>	<u>November '01</u>	<u>% Change</u>
\$191,067	\$211,613	+ 10.7%
<u>October '01</u>	<u>November '01</u>	<u>% Change</u>
\$206,671	\$211,613	+ 2.4%

NOTE: Figures reflect data from 5 of 5 REALTOR-affiliated Multiple Listing Services in Massachusetts as of December 21 2001.