

MASSACHUSETTS ASSOCIATION OF REALTORS

Detached Single-family Home Sales

| | | |
|------------------|----------------|-----------------|
| <u>May '01</u> | <u>May '02</u> | <u>% Change</u> |
| 3,921 | 4,560 | + 16.3% |
| <u>April '02</u> | <u>May '02</u> | <u>% Change</u> |
| 3,959 | 4,560 | + 15.2% |

Condominium Sales

| | | |
|------------------|----------------|-----------------|
| <u>May '01</u> | <u>May '02</u> | <u>% Change</u> |
| 1,168 | 1,429 | + 22.3% |
| <u>April '02</u> | <u>May '02</u> | <u>% Change</u> |
| 1,338 | 1,429 | + 6.8% |

Detached Single-family Home Average Selling Price

| | | |
|------------------|----------------|-----------------|
| <u>May '01</u> | <u>May '02</u> | <u>% Change</u> |
| \$304,543 | \$343,692 | + 12.9% |
| <u>April '02</u> | <u>May '02</u> | <u>% Change</u> |
| \$327,760 | \$343,692 | + 4.9% |

Condominium Average Selling Price

| | | |
|------------------|----------------|-----------------|
| <u>May '01</u> | <u>May '02</u> | <u>% Change</u> |
| \$197,919 | \$242,813 | + 22.7% |
| <u>April '02</u> | <u>May '02</u> | <u>% Change</u> |
| \$241,446 | \$242,813 | + 0.6% |

NOTE: Figures reflect data from 5 of 5 REALTOR®-affiliated Multiple Listing Services in Massachusetts as of June 19, 2002.